### Welcome to

### Knowledge Engineering and Business Intelligence

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#### **Knowlege in Processes -Introduction to Knowledge-Based Systems**

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# Why is knowledge important for companies?

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#### What is the problem with knowledge?

#### **Discussion: What is knowledge work?**

- Give examples of knowledge work
- Explain, why you regard this work as knowledge work.

#### Some categories of knowledge work

- Decision-Making
  - Making a choice between different alternatives.
- Diagnosis
  - identification of the nature and cause of something, e.g. a disease or a failure in a machine; (can be a prerequisite for solving a problem)
- Problem Solving
  - Finding solutions to a problem satisfying specified goals, e.g. treatment of a disease

Design

- construction of an artifact (object or a system), satisfying a set of requirements, subject to constraints
- Configuration
  - special case of design activity, where the artifact is assembled from instances of a fixed set of component types
- Planning
  - organizing activities to achieve a desired goal

#### **Application of Knowledge**

Examples from a Car Rental Company

- Decision-Making
  - Choose between different offers for new cars
- Diagnosis/Problem Solving
  - Find the failure if the engine of the car does not start
- Configuration
  - Select equipment for new cars
- Planning
  - Scheduling of cars so that they are at the branch
- Information Retrieval
  - Find all documents with regulations about international drivers licences

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## Types of Knowledge Work according to (Davenport 2010)

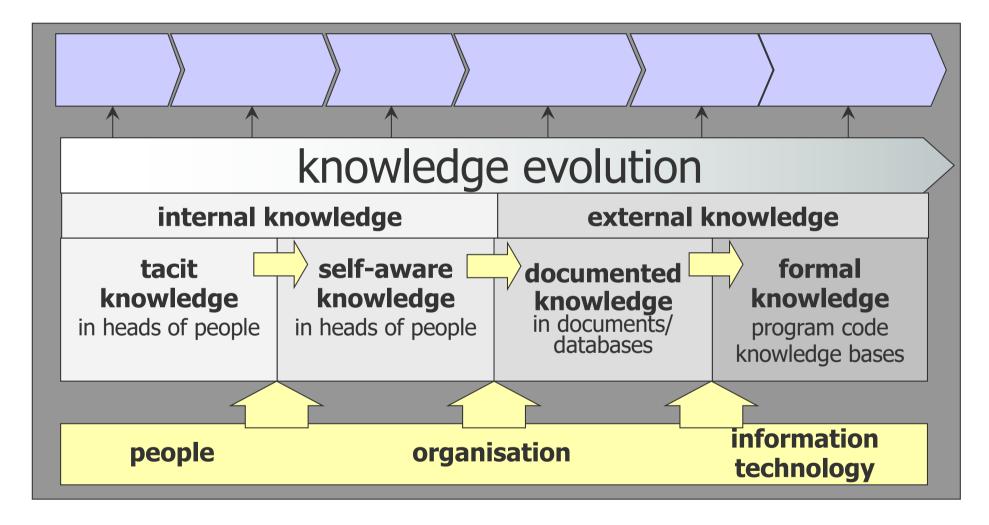
Level of Budependence	orative ups	<ul> <li>Integration Model</li> <li>Systematic, repeatable work</li> <li>Highly reliant on formal processes, methodologies or standards</li> <li>Dependent on tight integration across functional boundaries</li> </ul>	<ul> <li>Collaboration Model</li> <li>Improvisational work</li> <li>Highly reliant on deep expertise across multiple functional</li> <li>Dependent on fluid deployment of flexible teams</li> </ul>
	idual ors	<ul> <li>Transaction Model</li> <li>Routine work</li> <li>Highly reliant on formal rules, procedures and training</li> <li>Dependent on low discretion workfroce or automation.</li> </ul>	<ul> <li><i>Expert Model</i></li> <li>Judgement-oriented work</li> <li>Highly reliant on individual expertise and experience</li> <li>Dependent on star performers</li> </ul>
Ro		Complexity of Wor	rk Interpretatio

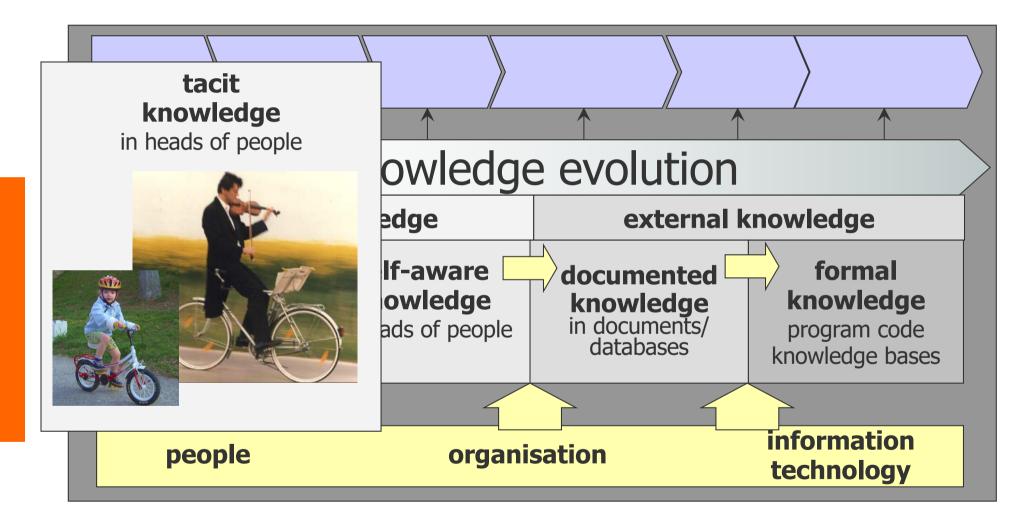
#### **Process-orientation for Knoweldge Workers** according to (Davenport 2010)

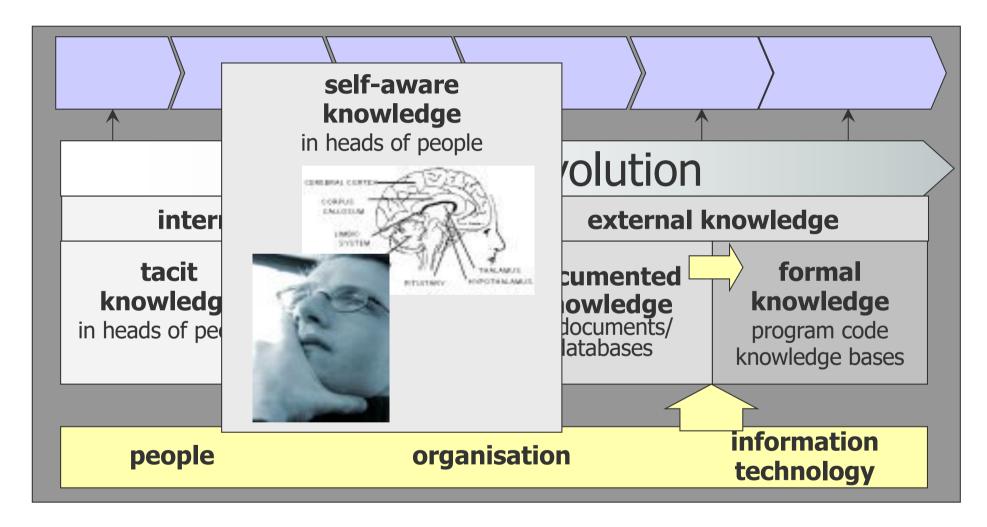
Transaction workers. Need to understand the flow of their work and the knowledge needed to perform it, but rarely have time to consult guidelines or knowledge sources. Process flow can be added into IT applications (workflows) bringing required information to the worker.

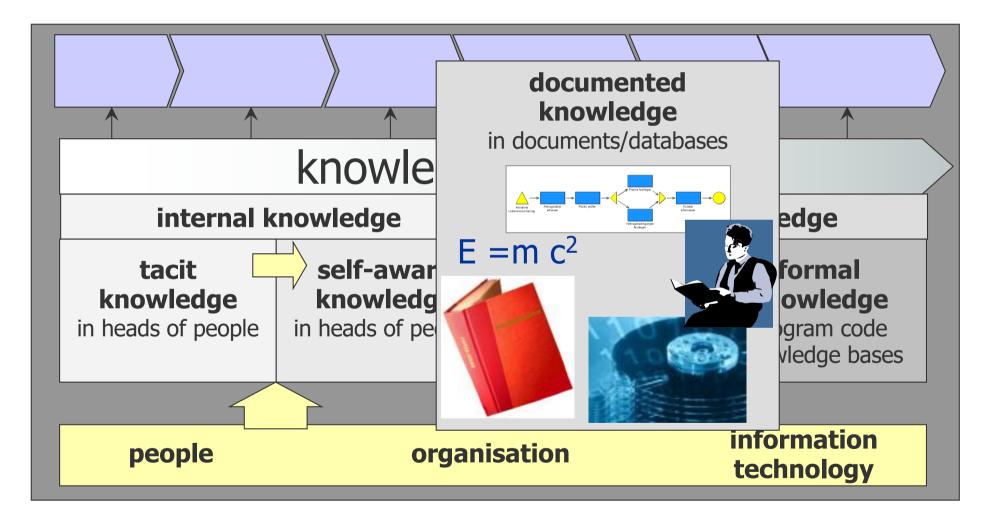
- Integration workers. It is possible to articulate the process to be followed, e.g. by "standard operating procedures". Workers typically have enough time and discretion to consult the description.
- Expert workers. High autonomy and discretion in the work. Expert knowledge work can be improved by providing templates, sample outputs, and high-level guidelines instead of specifying detailed process models.

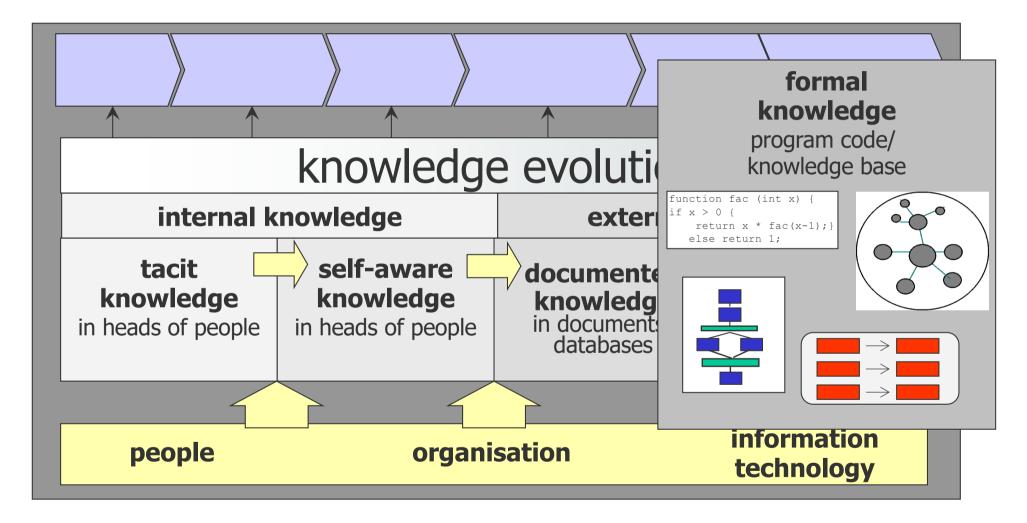
Collaboration workers. If external knowledge and information are necessary to do the job, they must generally be made available through repositories and documents



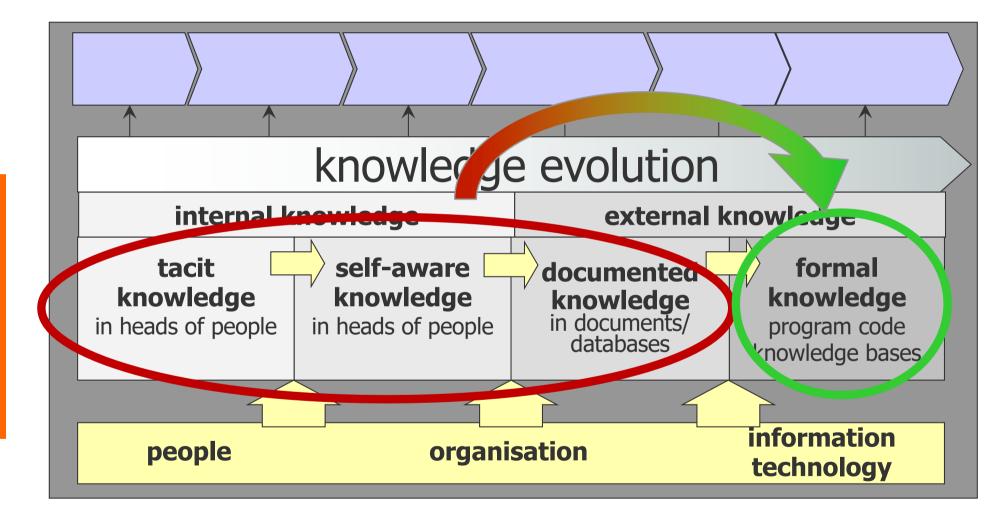






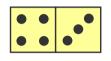


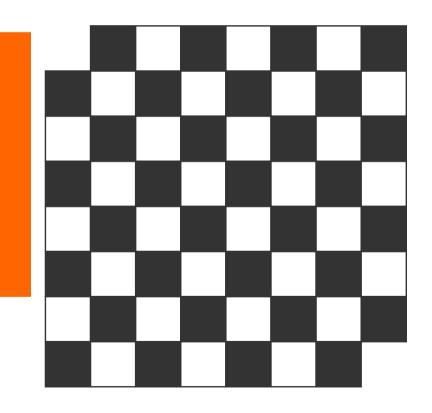
#### **Objective: Formalize Knowledge for Digitalization**



#### **Problem Solving: Example**

Placing a domino on a chess board





- Given a chess board where two opposite corners are missing
- A domino covers two adjacent field
- Is it possible to cover all fields of the board with dominos?

#### **Expert Systems**

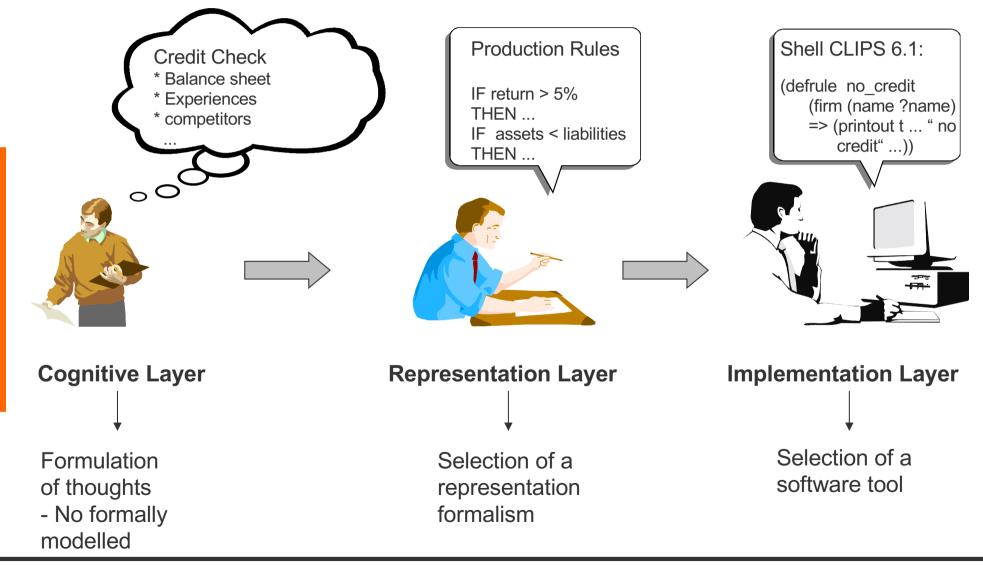
- An Expert System is an intelligent computer program that uses knowledge and inference procedures to solve problem that are difficult enough to require human expertise for their solutions. " (Feigenbaum 1982)
- The term "knowledge-based systems" is often used synonym for "expert systems". It makes clear that the system has an explicit knowledge base.

#### **Knowledge Layers**

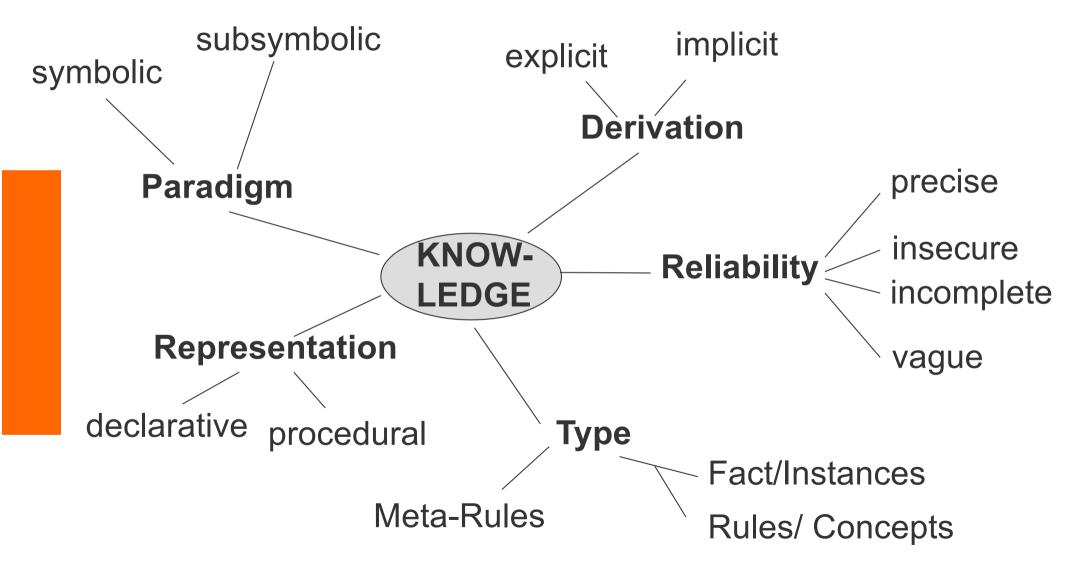
Knowledge can exist on different layers:

- Cognitive layer: colloquial statement of thoughts; problems are getting modelled, but still not formalised.
- Representation layer: Formalisation of thoughts in a representation formalism (e.g. production rules, ontologies)
- Implementation layer: Formalisation has progressed so much, that the sequence is possible on a computer

#### **Layers of Knowledge-Based Systems**



#### **Classification of Knowledge**

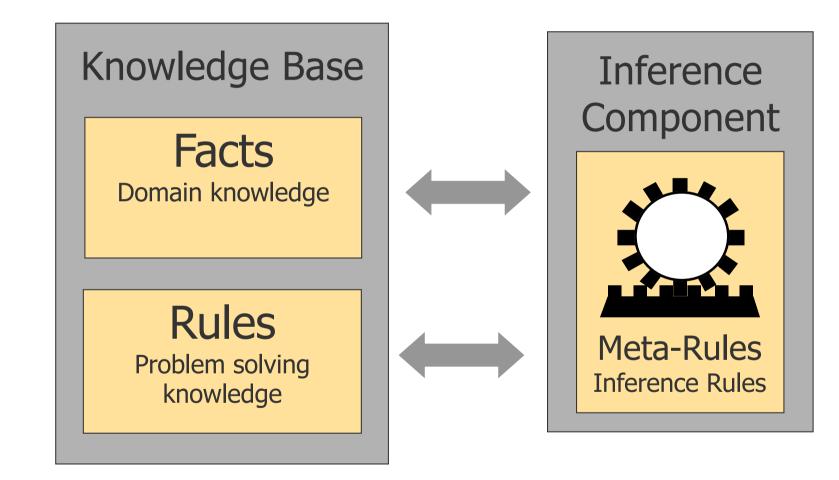


#### **Reliability of Knowledge**

- Exact knowledge:
  - "It is raining."
- Uncertain knowledge:
  - "I believe it will not rain tomorrow."
- Incomplete knowledge (knowledge not complete, but strongly delimitated):
  - "The temperature ist between 10 and 15 degree Celsius"
- Vague knowledge (interpretation-dependent knowledge):
  - "The weather is good."

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#### **Knowledge-Based Systems (Rules & Facts)**



#### **Types of Knowledge**

#### Facts: statements about reality

- Example: Socrates is human
- Rules: General proposition about relations or procedure that are valid under specific conditions (e.g. in an "if ... then"form")
  - Example: All humans are mortal

#### **Derivation**

- Explicit knowledge:
  - knowledge which is stored in the knowledge base (static knowledge)
  - Implicit knowledge:
    - not explicitly stated in the knowledge base
    - is determined from facts by application of rules
- Derivation = Inference = Reasoning
  - New knowledge is generated from existing one: Making implicit knowledge explicit

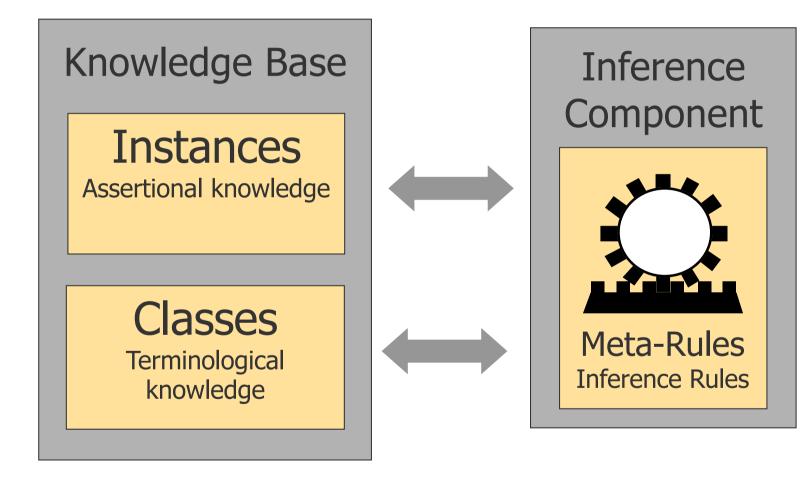
Socrates is human. All humans are mortal.

deductive inference

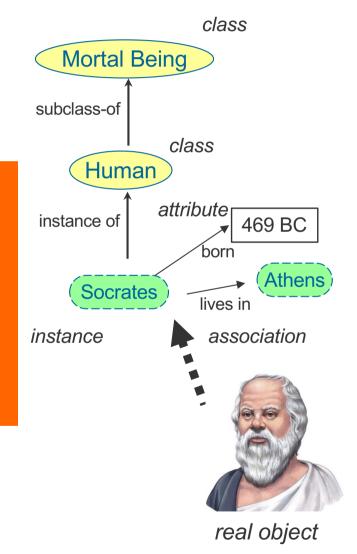
Socrates is mortal.

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## **Knowledge-Based Systems (Classes and Instances)**



#### **Concepts, Instances and Relations**



There are two kinds of concepts:

- classes
- instances
- There are different kinds of relations
  - generalisation ("is a")
    - between classes (subclass of)
    - between instancel and class (instance of)
  - aggregation and composition
    - "part-of" relationship
  - associations
    - any other kind of relationship
- Attributes can be regarded as associations whose value is not an instance but is of a primitive type (number, string).

#### **Types of Knowledge**

- Instances: statements about real objects
  - Example: Socrates
- Classes: Groups with common characteristics
  - Example: human, mortal being

**Relations:** 

- Instance of:
  - Socrates is human
     "Socrates is an *element* of the set of all humans"
- Subclass of ("is a"):
  - Humans are specializations (is-a) of Mortal Beings
     "Humans are a *subset* of the set of all mortal beings"

#### **Derivation**

- Explicit knowledge:
  - knowledge which is filled away in the knowledge base (static knowledge)
- Implicit knowledge:
  - not explicitly stated in the knowledge base
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- Derivation = Inference = Reasoning
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Socrates is human. Humans are specializations (is-a) of Mortal Beings.

deductive inference

Socrates is mortal.

#### **Meta Rules**

- Meta Rules …
  - implement the Inference
  - control the application of rules/concepts
  - are part of the Inference Engine
- Meta Rules can be general, e.g.
  - If all conditions of a rule are satisfied then add the conclusion to the knowledge base
  - If more than one rule can be applied use the most specific one
  - First check whether the
- ... or domain specific
  - For underwriting in health insurance, first apply the rules that deal with the health conditions and then check for the credibility of the applicant

#### **Example of a Declarative Knowledge Base**

father(peter,mary) father(peter,john) mother(mary,mark) mother(jane,mary)

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father(X,Y) AND father(Y,Z) \rightarrow grandfather(X,Z)
father(X,Y) AND mother(Y,Z) \rightarrow grandfather(X,Z)
mother(X,Y) AND father(Y,Z) \rightarrow grandmother(X,Z)
mother(X,Y) AND mother(Y,Z) \rightarrow grandmother(X,Z)
father(X,Y) AND father(X,Z) \rightarrow sibling(Y,Z)
mother(X,Y) AND mother(X,Z) \rightarrow sibling(Y,Z)
```

The rules can be used to

- Derive all grandparent and sibling relationships (forward chaining)
- Answer questions about relationships (backward chaining)

#### **Example of a Declarative Knowledge Base**

father(peter,mary) father(peter,john) mother(mary,mark) mother(jane,mary)

father(X,Y)  $\rightarrow$  parent(X,Y) mother(X,Y)  $\rightarrow$  parent(X,Y) father(X,Y) AND parent(Y,Z)  $\rightarrow$  grandfather(X,Z) mother(X,Y) AND parent(Y,Z)  $\rightarrow$  grandmother(X,Z) parent(X,Y) AND parent(Y,Z)  $\rightarrow$  grandparent(X,Z) parent(X,Y) AND parent(X,Z)  $\rightarrow$  sibling(Y,Z)

#### **Declarative vs. Procedural Knowledge**

- Declarative knowledge: The representation of knowledge is independent of an inference engine
- Procedural knowledge: The representation of knowledge determines its use, e.g. representing actions, order/flow of tasks, updating knowledge

*if* a car reaches the traffic light *and* the traffic light has switched to red *then* hold at the stop line

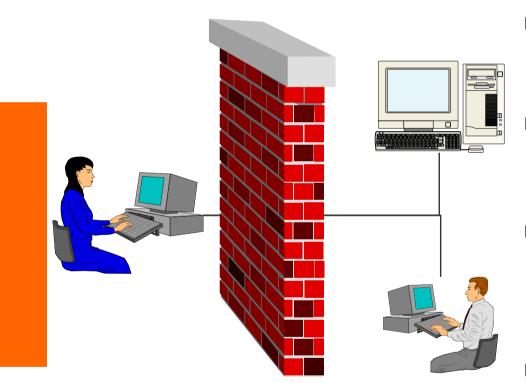
*if* account balance is X *and* deposit is Y *then* account balance is X + Y

#### **Paradigms of Knowledge Processing**

#### Symbolic Systems:

- Logic Systems:
  - Representations: logical formulas
  - Derivation of knowledge: Inference (Deduction)
- Non-Logic Systems:
  - Representations: condition-action rules
  - Derivation of knowledge: Inference
- Fuzzy Systems:
  - Representation: linguistic formulated knowledge
  - Derivation of knowledge: Approximate conclusion
- Subsymbolic Systems:
  - Neural Networks
    - Representation: units, weights between units
    - Derivation of knowledge: Connotation

#### Are Machines Able to Think? – The Turing-Test



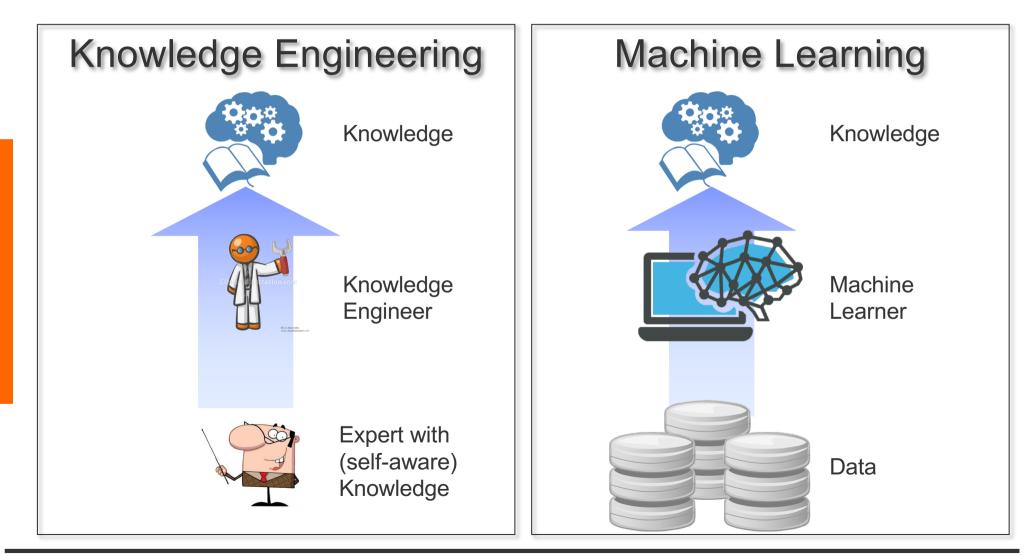
- Are Machines able to think?
- In order to find an answer to this question, the English computer pioneer A. Turing developed 1950 the so-called Turing-Test
- Test arrangement:
  - Room A: interviewer
  - Room B: Computer and Human
- The interviewer asks questions from different fields aiming to discover whether the computer or the human has provided the answer.
- The computer has passed the Turing-Test, if the interviewer cannot say who answers the questions, the computer or the human.

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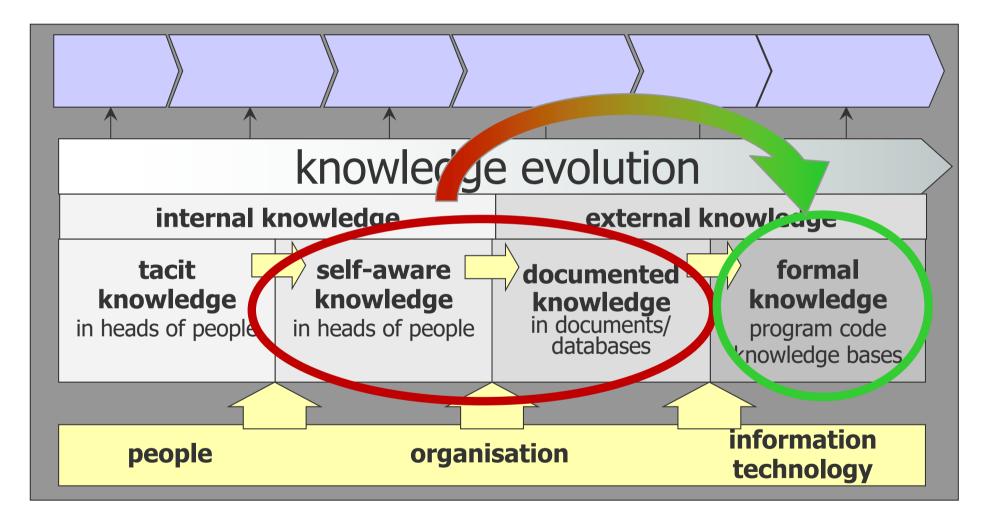
#### How can you acquire the knowledge?

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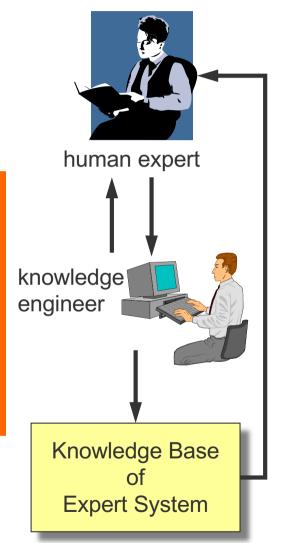
#### **Acquiring Knowlegde**



# **Knowledge Engineering**



### **Knowledge Engineering**



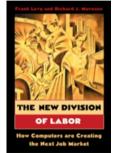
- Knowledge Engineering is the process of
  - building and
  - maintaining

knowledge-based systems or intelligent agents

- "Knowledge Engineering is an engineering discipline that involves integrating knowledge into computer systems in order to solve complex problems normally requiring a high level of human expertise."<sup>1</sup>
- Sources of knowledge
  - Human experts
  - Documentation

1) Feigenbaum, E., and P. McCorduck. (1983). The Fifth Generation. Reading, MA: Addison-Wesley

#### **Self-driving Cars**



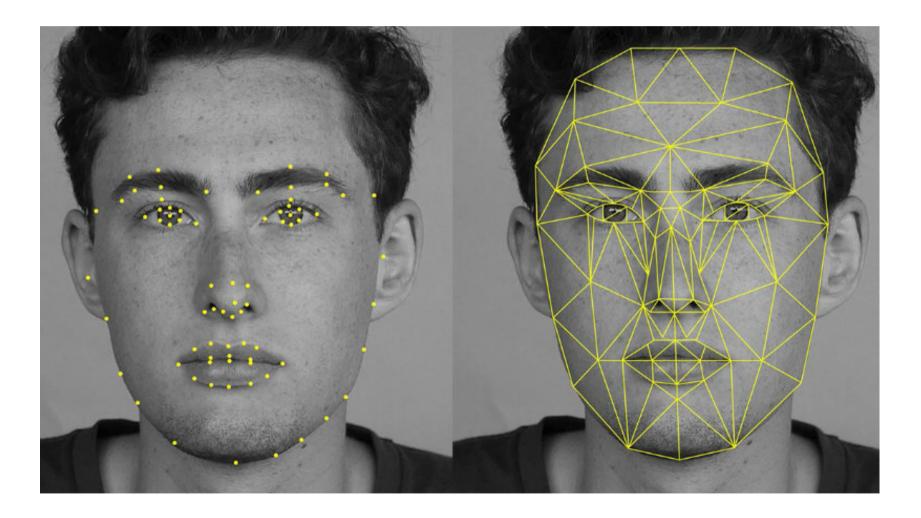
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"... it is hard to imagine discovering the set of rules that can replicate the driver's behavior." (Levy & Murnane 2006)

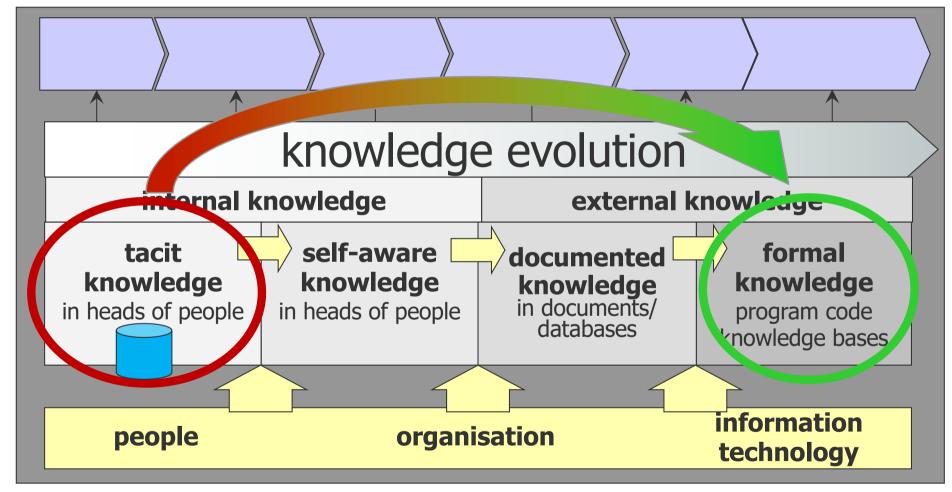


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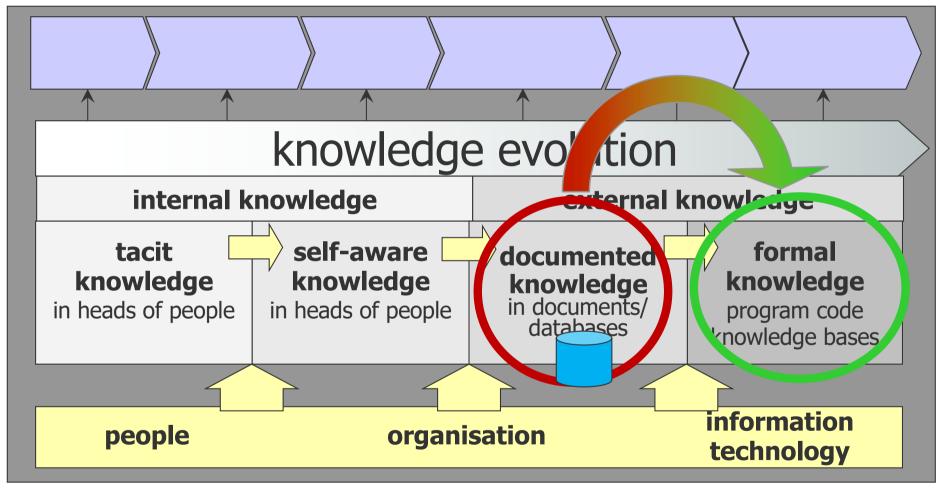
## **Face Recognition**



## Machine Learning: Make Knowledge explicit with the Use of Data

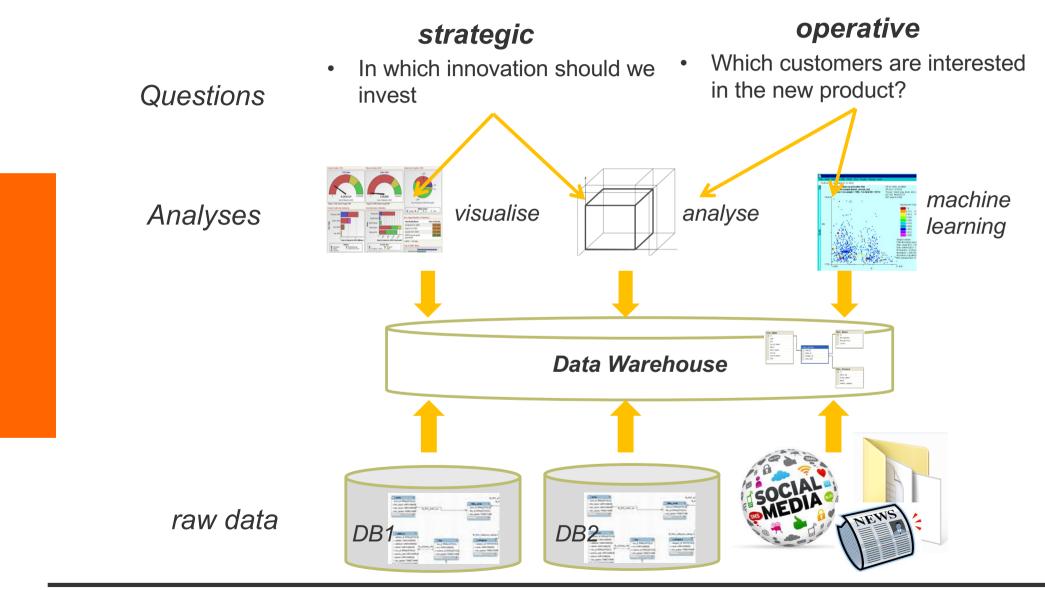


## Machine Learning: Learning from Documents



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## **Business Intelligence: Getting knowledge from data**



## Why Machine Learning now?

- Recent progress in algorithms and theory
- Growing flood of online data
- Computational power is available

## **Applications for Machine Learning:**

- Data mining: using historical data to improve decisions
  - medical records  $\rightarrow$  medical knowledge
  - Customer Segmentation: Find groups of customers with similar interests
- Software applications we can't program by hand
  - autonomous driving
  - speech recognition: Alexa, Siri, ...
  - image recognition: Recognizing unkown people on photos
- Self customizing programs
  - Newsreader that learns user interests

# Combining Knowledge and Machine Learning: Self-driving Cars

Machine Learning:
 Driving Behaviour

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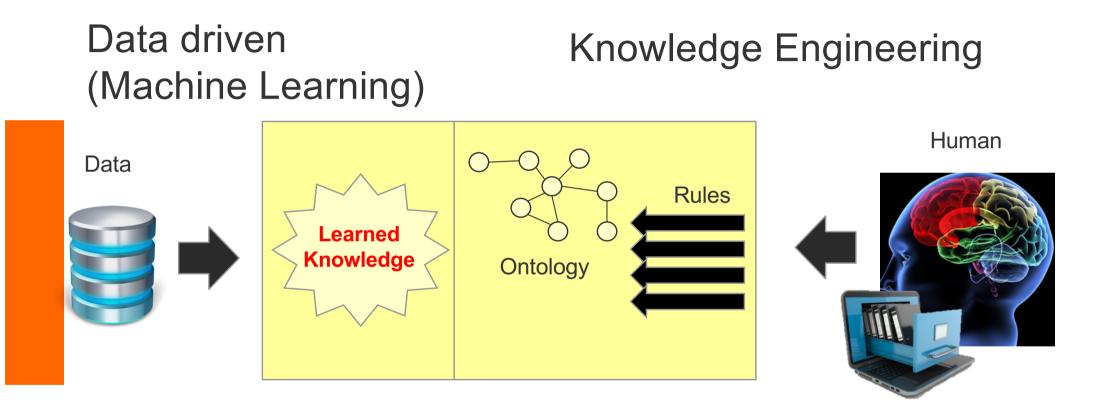


 Knowledge Engineering: Traffic Rules



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## **Knowledge in Intelligent Systems**



#### tacit knowledge & data

#### self-aware knowledge

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# **Combining Machine Learning and Knowledge Engineering: Health Insurance (1/3)**



#### Accept yes/no

# **Combining Machine Learning and Knowledge Engineering (1/2)**

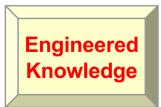
#### Example: Application of health insurance

Machine Learning: data records about risks of clients

Age	surgery	docvisit	allergy	med	disieases	bmi	class
20	0	2	no	no	cholesterol	28	low
21	0	4	no	no	no	23	low
49	2	12	yes	yes	heart	34	high
22	0	3	no	no	no	23	low
51	2	2	yes	yes	diabetes	26	high
52	2	8	no	no	heart	31	high
52	0	3	yes	no	no	22	low
52	2	12	yes	yes	diabetes	27	high
52	0	11	yes	no	cholesterol	29	high
23	0	3	no	no	no	23	low

Engineered knowledge: eligibility and compliance

Applicants from Switzerland are eligible. A person younger than 21 year is not able to apply



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# **Combining Machine Learning and Knowledge Engineering (2/2)**

Examples of learned r	ules:	
risk (Person, high) :-	age(Person,A), A > 50, bmi(Person, Bmi), Bmi =<25, disease(Person, diabetes).	Learned
risk (Person, low) :-	age(Person,A), A =< 29.	Knowledge
Examples of engineer	ed rules:	
eligible(Person, no) :- eligible(Person,no) :-	age(Person,A), A =< 21. country(Person,C), C =/= switzerland.	Engineered Knowledge
Combining engineered	d and learned rules:	
	igible(Person, yes), risk(Person, low).	
accept(Person, yes) :- el accept(Person, no) :- eli	igible(Person, yes), risk(Person, medium). gible(Person, no).	Engineered
accept(Person, no) :- ris		Knowledge

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## Summary: Knowledge Sources in a Knowledge Base

